



QP CODE: 22100128



22100128

Reg No : .....

Name : .....

**B.COM DEGREE (CBCS ) REGULAR / REAPPEARANCE EXAMINATIONS, JANUARY  
2022**

**Fifth Semester**

**Complementary Course - CO5CMT07 - E- COMMERCE**

(Common for B.Com Model II Finance & Taxation, B.Com Model II Logistics Management, B.Com Model II Marketing , B.Com Model II Travel & Tourism, B.Com Model III Taxation, B.Com Model III Travel & Tourism and B.Com Model III Office Management & Secretarial Practice)

2017 Admission Onwards

9F505BAF

Time: 3 Hours

Max. Marks : 80

**Part A**

*Answer any **ten** questions.*

*Each question carries **2** marks.*

1. Give two examples of E - Commerce.
2. What is E - Sales?
3. What is meant by aggregator model?
4. List out the tools needed for e-publishing.
5. What do you mean by pull marketing in e-marketing ?
6. What do you mean by data mining technique in Big Data Analysis ?
7. Point out any two limitations of Internet Banking services.
8. What is PCI - DSS Compliance?
9. Expand AES. What's it ?
10. What are different categories of cyber crimes?
11. What are the convenient ways of payment through a website using e-commerce?
12. Define CRM.

(10×2=20)

**Part B**

*Answer any **six** questions.*

*Each question carries **5** marks.*





13. Give a note on B2G E - Commerce.
14. Compare C2B with C2C E - Commerce.
15. Explain e-branding. Mention the strategies and advantages of online branding.
16. Explain Cloud computing and its advantages.
17. Write a note on BHIM UPI App.
18. What is Digital Certificate? What are its components?
19. E Commerce and Consumer Protection . Explain.
20. Explain the components of a good e-commerce website.
21. Explain Supply chain management.

(6×5=30)

### **Part C**

*Answer any **two** questions.*

*Each question carries **15** marks.*

22. Explain the merits and demerits of electronic commerce.
23. Explain e-marketing.
24. What is E Commerce Security ? What are the different ways of ensuring E Commerce security?
25. Explain Website development and the ways to create websites.

(2×15=30)

