



QP CODE: 23119946

Reg No :

UNDER GRADUATE (CBCS) SPECIAL SUPPLEMENTARY EXAMINATIONS, APRIL 2023

Fifth Semester

(Offered by the Board of Studies in Management and Business Studies)

OPEN COURSE - BA5OPT22 - BRAND MANAGEMENT

2020 Admission Only

02594A78

Time: 3 Hours

Max. Marks: 80

Part A

Answer any ten questions.

Each question carries 2 marks.

- 1. What are intangible goods?
- 2. Define the term 'brand'.
- 3. What is extended identity of a brand?
- 4. Brand name protection is crucial for a business'. Why?
- 5. What is a mascot logo?
- 6. Mention two advantages of brand marks.
- 7. What do you mean by tagline?
- 8. Define brand positioning.
- 9. What do you mean by brand audit?
- 10. Write any two advantages of brand extension.
- 11. What is brand licensing?
- 12. What is joint venture co-branding?

 $(10 \times 2 = 20)$

Part B

Answer any **six** questions.

Each question carries **5** marks.





- 13. Define Product. What is product line?
- 14. Write any five types of brands.
- 15. Explain any five points to be considered in selecting a brand name.
- 16. Explain consumer oriented Brand Promotion techniques.
- 17. What is a wordmark? Mention any three advantages of using wordmarks.
- 18. What is a trademark?
- 19. What are the five benefits of brand equity?
- 20. Explain the factors determining the Brand Equity.
- 21. Explain any five advantages of co branding.

 $(6 \times 5 = 30)$

Part C

Answer any two questions.

Each question carries 15 marks.

- 22. Explain the various steps followed in the branding process.
- 23. What are the different methods used for brand promotion?
- 24. Explain different types of logo. What are the things to be considered in designing a logo?
- 25. Explain different types of brand extension. Also explain the advantages of brand extension.

 $(2 \times 15 = 30)$

